FOUNDER · INVENTOR · SPEAKER

Doll *Avant*



A matchmaker for entrepreneurs. Her mission is to help visionaries, creatives and entrepreneurs make their bank accounts match their brilliance.

Her entrepreneurship frameworks have been taught for Harvard, Spelman, Morehouse, Techstars, Google for Startups, the H.J. Russell Innovation Center for Entrepreneurs, and SCORE for the U.S. Small Business Administration. She's a Harvard-trained data scientist, Google's International "Woman of Water," the inventor of the AquaScore™ (the credit score for water quality), one of 15 global environmental leaders named by Apple, an Apple Impact Accelerator alum and a TEDx speaker, with awards from Google, Amazon, Apple and Coca-Cola. At Harvard, Doll mentors founders as an Office Hours Expert for Harvard iLabs @ Harvard Business School and sits on the Venture Board of the Harvard HealthLab Accelerator (H2A) at the Harvard T.H. Chan School of Public Health. Her frameworks are based on her work as the Founder and CEO of Aquagenuity, a venture-backed company she successfully grew to an 8-figure valuation. Doll's world view is simple: entrepreneurship is 21st-century activism.

Talks & *workshops*

In person or virtual, tailored to your audience and theme. Every room gets the free founder assessment by QR code, so your audience leaves knowing their next move.

SIGNATURE KEYNOTE · 40 MIN

Secrets of the Money Tree

The Four Phases of Money

How a flash of brilliance becomes money in your bank account, in four phases: situation, strategy, skills and systems. Founders leave knowing which phase they're standing in and the next move that unlocks the money.

KEYNOTE · 30 TO 45 MIN

The Physics of Money™

Money follows motion.

How the wealthy see money, taught through neuroscience, physics and history. Your audience learns the laws money moves by and why the person they become decides what they earn.

WORKSHOP · 90 MIN TO HALF DAY

Concept to Cashflow

The 5-Star Pitch, Offer and No-Sales Sales Method

Founders build their 5-Star Pitch and 5-Star Offer live and learn the A.F.F.R.O.O. Method™ for selling without a sales script. They walk out with something they can sell that week.

KEYNOTE OR WORKSHOP

From Employee to Entrepreneur

Closing the Brilliance Gap

For corporate transition programs, ERGs and alumni networks. The distance between what corporate paid you and what your business brings in today, and the recipe for closing it.

KEYNOTE OR BRIEFING · FOR PROGRAMS AND FUNDERS

The Founder Scoreboard

The Entrepreneurial Development Index™ (EDI)

For accelerators, universities and funders. How to see which founders are growing, what's holding the rest back, and which improvement gives each founder the most leverage.

KEYNOTE · 20 TO 45 MIN

What Is In Your Water?

The Aquagenuity® keynote

People have a right to know what's in the food we eat, the air we breathe, and the water we drink. For sustainability, health, civic and tech audiences.

Coach in Residence

A semester or a year as the entrepreneurship coach and resource for your program, with office hours, workshops and measured founder progress.

FEATURED BY Forbes · The New York Times · WIRED · Reuters · TechCrunch · U.S. News & World Report · Black Enterprise · Essence

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